



EVORICH

BONUS PLAN 12.11.2020.

Terminology:

1. **Bonus plan** – plan of bonus accruals.
2. **Bonus** – accrual for personal promotion of sales or increase in sales from the work of the partner structure.
3. **PA** – Personal Account of the User on the company's site.
4. **Payment rate** – internal calculation rate for payment in any currency.
5. **Bonus rate** – internal rate for conversion into any currency.
6. **Unit** – IAU (internal accounting unit between the company and EVORICH partners).
7. **PS** – Personal Sales.
8. **PP** – Personal Purchases.
9. **SS** – Structural Sales.
10. **TSV** - Total structure volume, which includes both personal sales and personal purchases.
11. **PPV** – Personal purchase volume.
12. **Level** – team (structure) building levels.
13. **Statuses** – statuses of registered users. Status depends on the work performed.
14. **Structure** – Downstream partners, customers and users.

Partner program – a great opportunity to get an additional source of income that may exceed your main income over time.

We are open for transparent and mutually beneficial partnerships and will be glad to see you among our partners.

There are **2 ranks** and **8 statuses** in the partner program:

Rank «User»

Articles of remuneration

- Has the opportunity to participate in receiving bonus accruals under the Partner program, it is necessary to accept the User's conditions and make sure to complete account verification.

Referral bonus

- 1 Level = 5% from personal sales in units;
 - 2 Level = 3% from sales on the 2nd level in units;
 - 3 Level = 2% from sales on the 3rd level in units.
- Bonuses are accrued to the bonus account.

Conditions for receiving the Rank

- It is necessary to register in the Personal Account.

Withdrawal of funds

- Has the opportunity to spend the received bonus units within the EVORICH Ecosystem.

Rank «Client»

Articles of remuneration

- Has the opportunity to participate in receiving bonus accruals under the Partner program, it is necessary to accept the User's conditions, complete account verification and sign the Partnership Agreement.

Referral bonus

- 1 Level = 6% from personal sales in units;
 - 2 Level = 4% from sales on the 2nd level in units;
 - 3 Level = 3% from sales on the 3rd level in units;
 - 4 Level = 2% from sales on the 4th level in units.
- Bonuses are accrued to the bonus account.

Conditions for receiving the qualification

- Registered and verified user making a purchase in the EVORICH ecosystem for 10 units or more.
- Required Rank: User.

Withdrawal of funds

- Has the opportunity to spend the received bonus units within the EVORICH Ecosystem.

Status «Partner»

Articles of remuneration

- Has the opportunity to participate in receiving bonus accruals under the Partner program, it is necessary to accept the User's conditions, complete account verification and sign the Partnership Agreement.

Partner bonus

- 1 Level = 7% from personal sales in units;
 - 2 Level = 5% from sales on the 2nd level in units;
 - 3 Level = 4% from sales on the 3rd level in units;
 - 4 Level = 3% from sales on the 4th level in units;
 - 5 Level = 2% from sales on the 5th level in units.
- Bonuses are accrued to the bonus account.

Conditions for receiving the qualification

- Registered and verified user making a purchase in the EVORICH ecosystem for 50 units and more.
- Required Rank: Client.
- One or more registered users on the first level with a minimum purchase volume of 50 units and more.

Withdrawal of funds

- Withdrawal of bonuses from the Bonus account is possible after a personal volume of purchases of 50 units and more, withdrawal is only possible from the bonus account.

Status «Agent»

Articles of remuneration

- Has the opportunity to participate in receiving bonus accruals under the Partner program, it is necessary to accept the User's conditions, complete account verification and sign the Partnership Agreement.

Partner bonus

- 1 Level = 8% from personal sales in units;
 - 2 Level = 7% from sales on the 2nd level in units;
 - 3 Level = 5% from sales on the 3rd level in units;
 - 4 Level = 4% from sales on the 4th level in units;
 - 5 Level = 3% from sales on the 5th level in units.
- Bonuses are accrued to the bonus account.

Conditions for receiving the qualification

- Required Status: Partner.
- Must complete a personal purchase volume of 200 units.
- Must attract 2 Partners to the first level, with each completing personal purchase volumes for 200 units and more.

Withdrawal of funds

- Minimum withdrawal amount from the Bonus account is 50 units.

Status «Consultant»

Articles of remuneration

- Has the opportunity to participate in receiving bonus accruals under the Partner program, it is necessary to accept the User's conditions, complete account verification and sign the Partnership Agreement.

Partner bonus

- 1 Level = 8% from personal sales in units;
- 2 Level = 8% from sales on the 2nd level in units;
- 3 Level = 5% from sales on the 3rd level in units;
- 4 Level = 4% from sales on the 4th level in units;
- 5 Level = 3% from sales on the 5th level in units;
- 6 Level = from 2% to 4% from sales on the 6th level and to infinity in units.

Bonuses are accrued to the bonus account.

Conditions for receiving the qualification

- Required Status: Agent.
- Must complete a personal purchase volume of 500 units and more.
- Must have 4 Agents and higher in statuses in 4 structures, with at least 2 Agents and higher in statuses who had been personally attracted on the first level and 2 Agents and higher in statuses in depth in two other structures, or 4 Agents in 4 structures on the first level.
- When you get the Consultant Status, income from the 6th level and to infinity will be from 2% to 4% in units. To increase it, you must:
 - to get 2,5% in units - attract to your 1 line the first Consultant;
 - to get 3% in units - attract to your 1 line the second Consultant;
 - to get 3,5% in units - attract to your 1 line the third Consultant;
 - to get 4% in units - attract to your 1 line the fourth Consultant.

You become a Manager and get 4% from the 6th level and to infinity.

* Percentages from 2% to 4% from the 6th level to infinity are redistributed depending on the number of qualified partners in your first line. These conditions can only be found out by qualified Statuses from Consultant and above.

Withdrawal of funds

- Minimum withdrawal amount from the Bonus account is 50 units.

Status «Manager»

Articles of remuneration

- Has the opportunity to participate in receiving bonus accruals under the Partner program, it is necessary to accept the User's conditions, complete account verification and sign the Partnership Agreement.

Partner bonus

- 1 Level = 8% from personal sales in units;
- 2 Level = 8% from sales on the 2nd level in units;
- 3 Level = 5% from sales on the 3rd level in units;
- 4 Level = 4% from sales on the 4th level in units;
- 5 Level = 3% from sales on the 5th level in units;
- 6 Level = from 4% to 6,5% from sales on the 6th level and to infinity in units.
Bonuses are accrued to the bonus account.

Conditions for receiving the qualification

- Required Status: Consultant.
- Must complete a personal purchase volume of 1'000 units and more.
- Must have 4 Consultants and higher in statuses in 4 structures, with at least 2 Consultants and higher in statuses who had been personally attracted on the first level and 2 Consultants and higher in statuses in depth in two other structures, or 4 Consultants in 4 structures on the first level.
- When you get the Manager Status, income from the 6th level and to infinity may be from 4% to 6,5% in units. To increase it, you must:
 - to get 5% in units - attract to your 1 line the first Manager;
 - to get 5,5% in units - attract to your 1 line the second Manager;
 - to get 6% in units - attract to your 1 line the third Manager;
 - to get 6,5% in units - attract to your 1 line the fourth Manager.You become a Leader-Manager and get 6,5 % from the 6th level and to infinity.

* Percentages from 4% to 6,5% from the 6th level to infinity are redistributed depending on the number of qualified partners in your first line. These conditions can only be found out by qualified Statuses from Consultant and above.

Withdrawal of funds

- Minimum withdrawal amount from the Bonus account is 50 units.

Required compulsory additional conditions

- Compulsory participation in an educational course from EVORICH or Education partners with subsequent test questions with a set of educational points of more than 55% within 6 months after training once a year.
- If the test questions are passed for an educational score of less than 55%, the Status is automatically reduced to Consultant.
(As soon as the test questions are passed and the educational score is more than 55%, the Status is restored automatically)

Status «Leader - Manager»

Articles of remuneration

- Has the opportunity to participate in receiving bonus accruals under the Partner program, it is necessary to accept the User's conditions, complete account verification and sign the Partnership Agreement.

Partner bonus

- 1 Level = 8% from personal sales in units;
- 2 Level = 8% from sales on the 2nd level in units;
- 3 Level = 5% from sales on the 3rd level in units;
- 4 Level = 4% from sales on the 4th level in units;
- 5 Level = 3% from sales on the 5th level in units;
- 6 Level = from 6,5% to 8% from sales on the 6th level and to infinity in units.
Bonuses are accrued to the bonus account.

Conditions for receiving the qualification

- Required Status: Manager.
- Must complete a personal purchase volume of 2'500 units and more.
- Must have 4 Managers and higher in statuses in 4 structures, with at least 2 Managers and higher in statuses who had been personally attracted on the first level and 2 Managers and higher in statuses in depth in two other structures, or 4 Managers in 4 structures on the first level.
- When you get the Status Leader-Manager, income from the 6th level and to infinity may be from 6,5% to 8% in units. To increase it, you must:
 - to get 7% in units - attract to your 1 line the first Leader-Manager;
 - to get 7,3% in units - attract to your 1 line the second Leader-Manager;
 - to get 7,6% in units - attract to your 1 line the third Leader-Manager;
 - to get 8% in units - attract to your 1 line the fourth Leader-Manager.
You become a Top-Manager and get 8% from the 6th level and to infinity.

* Percentages from 6,5% to 8% from the 6th level to infinity are redistributed depending on the number of qualified partners in your first line. These conditions can only be found out by qualified Statuses from Consultant and above.

Withdrawal of funds

- Minimum withdrawal amount from the Bonus account is 50 units.

Required compulsory additional conditions

- Compulsory participation in an educational course from EVORICH or Education partners with subsequent test questions with a set of educational points of more than 55% within 6 months after training once a year.
- If the test questions are passed for an educational score of less than 55%, the Status is automatically reduced to Manager.
(As soon as the test questions are passed and the educational score is more than 55%, the Status is restored automatically)

Status «Top - Manager»

Articles of remuneration

- Has the opportunity to participate in receiving bonus accruals under the Partner program, it is necessary to accept the User's conditions, complete account verification and sign the Partnership Agreement.

Partner bonus

- 1 Level = 8% from personal sales in units;
- 2 Level = 8% from sales on the 2nd level in units;
- 3 Level = 5% from sales on the 3rd level in units;
- 4 Level = 4% from sales on the 4th level in units;
- 5 Level = 3% from sales on the 5th level in units;
- 6 Level = from 8% to 9% from sales on the 6th level and to infinity in units.
Bonuses are accrued to the bonus account.

Conditions for receiving the qualification

- Required Status: Leader-Manager.
- Must complete a personal purchase volume of 5'000 units and more.

- Must have 4 Leader-Managers and higher in statuses in 4 structures, with at least 2 Leader-Managers and higher in statuses who had been personally attracted on the first level and 2 Leader-Managers and higher in statuses in depth in two other structures, or 4 Leader-Managers in 4 structures on the first level.
- When you get the Status Top-Manager, income from the 6th level and to infinity will be from 8% to 9% in units. To increase it, you must:
 - to get 8,5% in units - attract to your 1 line the first Top-Manager;
 - to get 9% in units - attract to your 1 line the second Top-Manager;
 You become a Vice President and get 9% from the 6th level and to infinity.

* Percentages from 8% to 9% from the 6th level to infinity are redistributed depending on the number of qualified partners in your first line. These conditions can only be found out by qualified Statuses from Consultant and above.

Withdrawal of funds

- Minimum withdrawal amount from the Bonus account is 50 units.

Required compulsory additional conditions

- Compulsory participation in an educational course from EVORICH or Education partners with subsequent test questions with a set of educational points of more than 55% within 6 months after training once a year.
- If the test questions are passed for an educational score of less than 55%, the Status is automatically reduced to Leader-Manager.
(As soon as the test questions are passed and the educational score is more than 55%, the Status is restored automatically)

Status «Vice President»

Articles of remuneration

- Has the opportunity to participate in receiving bonus accruals under the Partner program, it is necessary to accept the User's conditions, complete account verification and sign the Partnership Agreement.

Partner bonus

- 1 Level = 8% from personal sales in units;
- 2 Level = 8% from sales on the 2nd level in units;
- 3 Level = 5% from sales on the 3rd level in units;
- 4 Level = 4% from sales on the 4th level in units;
- 5 Level = 3% from sales on the 5th level in units;
- 6 Level = from 9% to 10% from sales on the 6th level and to infinity in units.
Bonuses are accrued to the bonus account.

Conditions for receiving the qualification

- Required Status: Top-Manager.
- Must complete a personal purchase volume of 10'000 units and more.
- Must have 2 Personal Top-Managers of the first level and higher in statuses,
- When you get the Status Vice President, income from the 6th level and to infinity will be from 9% to 10% in units. To increase it, you must:
 - to get 9,5% in units - attract to your 1 line the first Vice President;
 - to get 10% in units - attract to your 1 line the second Vice President;When you have two Vice Presidents of the first level, you become a President and get 10% from the 6th level and to infinity.

* Percentages from 9% to 10% from the 6th level to infinity are redistributed depending on the number of qualified partners in your first line. These conditions can only be found out by qualified Statuses from Consultant and above.

Withdrawal of funds

- Minimum withdrawal amount from the Bonus account is 50 units.

Required compulsory additional conditions

- Compulsory participation in an educational course from EVORICH or Education partners with subsequent test questions with a set of educational points of more than 55% within 6 months after training once a year.
- If the test questions are passed for an educational score of less than 55%, the Status is automatically reduced to Top-Manager.
(As soon as the test questions are passed and the educational score is more than 55%, the Status is restored automatically)

Status «President»

Articles of remuneration

- Has the opportunity to participate in receiving bonus accruals under the Partner program, it is necessary to accept the User's conditions, complete account verification and sign the Partnership Agreement.

Partner bonus

- 1 Level = 8% from personal sales in units;
- 2 Level = 8% from sales on the 2nd level in units;
- 3 Level = 5% from sales on the 3rd level in units;
- 4 Level = 4% from sales on the 4th level in units;
- 5 Level = 3% from sales on the 5th level in units;
- 6 Level = from 10% to 12% from sales on the 6th level and to infinity in units. Bonuses are accrued to the bonus account.

Conditions for receiving the qualification

- Required Status: Vice President.
- Must complete a personal purchase volume of 15'000 units and more.
- Must have 2 Personal Vice Presidents of the first level and higher in statuses.
- When you get the Status President, income from the 6th level and to infinity will be from 10% to 12% in units. To increase it, you must:
 - to get 10,5% in units – there must be one President in your 1 level;
 - to get 11% in units - there must be two Presidents in your 1 level;
 - to get 11,5% in units - there must be three Presidents in your 1 level;
 - to get 12% in units - there must be four Presidents in your 1 level.

* Percentages from 10% to 12% from the 6th level to infinity are redistributed depending on the number of qualified partners in your first line. These conditions can only be found out by qualified Statuses from Consultant and above.

Withdrawal of funds

- Minimum withdrawal amount from the Bonus account is 50 units.

Required compulsory additional conditions

- Compulsory participation in an educational course from EVORICH or Education partners with subsequent test questions with a set of educational points of more than 55% within 6 months after training once a year.

- If the test questions are passed for an educational score of less than 55%, the Status is automatically reduced to Vice President.
(As soon as the test questions are passed and the educational score is more than 55%, the Status is restored automatically)

Table №1:

Accrual of Bonuses in %, required personal purchases to get Ranks.

Rank/Level	PPV in units	1st	2nd	3rd	4th	TOTAL: %
User		5%	3%	2%		10%
Client	10	6%	4%	3%	2%	15%

Table №2:

Accrual of Bonuses in %, required personal purchases to get Statuses.

Statuses/Level	PPV in units	1st	2nd	3rd	4th	5th	6th and above	TOTAL: %
Partner	50	7%	5%	4%	3%	2%		21%
Agent	200	8%	7%	5%	4%	3%		27%
Consultant	500	8%	8%	5%	4%	3%	2%-4%	32%
Manager	1 000	8%	8%	5%	4%	3%	4%-6,5%	34,5%
Leader-Manager	2 500	8%	8%	5%	4%	3%	6,5%-8%	36%
Top-Manager	5 000	8%	8%	5%	4%	3%	8%-9%	37%
Vice President	10 000	8%	8%	5%	4%	3%	9%-10%	38%
President	15 000	8%	8%	5%	4%	3%	10%-12%	40%

Table №3:

Redistribution of Bonuses between Qualified Partners from the 6th level and above.

GENERATION BONUS DESCRIPTION					
Status	Generation bonus	The number of qualified partners in the 1st level, affecting the change in % from the 6th level and above			
Consultant	2%-4%	1 Personal Consultant	2 Personal Consultants	3 Personal Consultants	4 Personal Consultants
		2,5%	3%	3,5%	4%
Manager	4%-6,5%	1 Personal Manager	2 Personal Managers	3 Personal Managers	4 Personal Managers
		5%	5,5%	6%	6,5%
Leader-Manager	6,5%-8%	1 Personal Leader-Manager	2 Personal Leader-Managers	3 Personal Leader-Managers	4 Personal Leader-Managers
		7%	7,3%	7,6%	8%
Top-Manager	8%-9%	1 Personal Top-Manager	2 Personal Top-Managers		
		8,5%	9%		
Vice President	9%-10%	1 Personal Vice President	2 Personal Vice Presidents		
		9,5%	10%		
Presidents	10%-12%	1 Personal President	2 Personal Presidents	3 Personal Presidents	4 Personal Presidents
		10,5%	11%	11,5%	12%

* Percentages from 2% to 12% from the 6th level to infinity are redistributed depending on the number of qualified partners in your first line. These conditions can only be found out by qualified Statuses from Consultant and above.

** In total, the company allocates 40% of the sales volume of the Company's Products and Services to the Partner Network.

*** The company reserves the right to make changes and additions, which are discussed in advance by the Presidential Council.

40% is the maximum amount of funds from sales volumes which are redistributed between all partners under the Bonus Plan.

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